

Leads



Create Lead

Basic Information:

First Name

Manoj

Last Name

Sharma

Mobile

+91 3383302022

Email

msharma@gmail.com

Category

Hot

Lead Source

Reference Data

Media Type

Team Self Data

Cancel

Create Lead



Developer

Supertech X Search Developer

Project

Shilp Arcadia X Search Project

State

Punjab X Search State

City

Chandigarh X Search City

Location

Sector 10 X Search Location

Search



- Sector 14
- Sector 34
- Sector 10
- Sector 11
- Sector 21
- Sector 17



Leads



Prospects



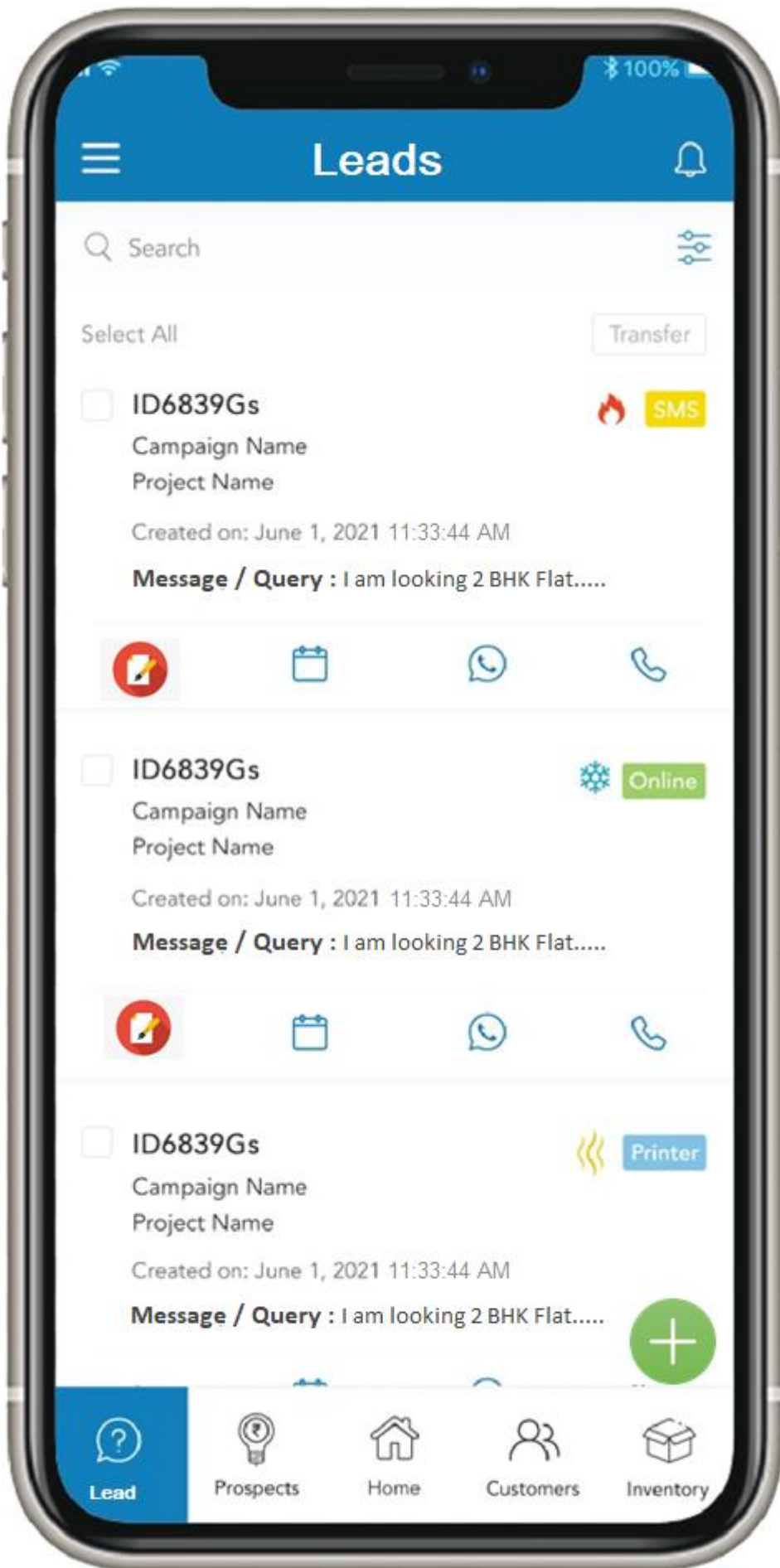
Home



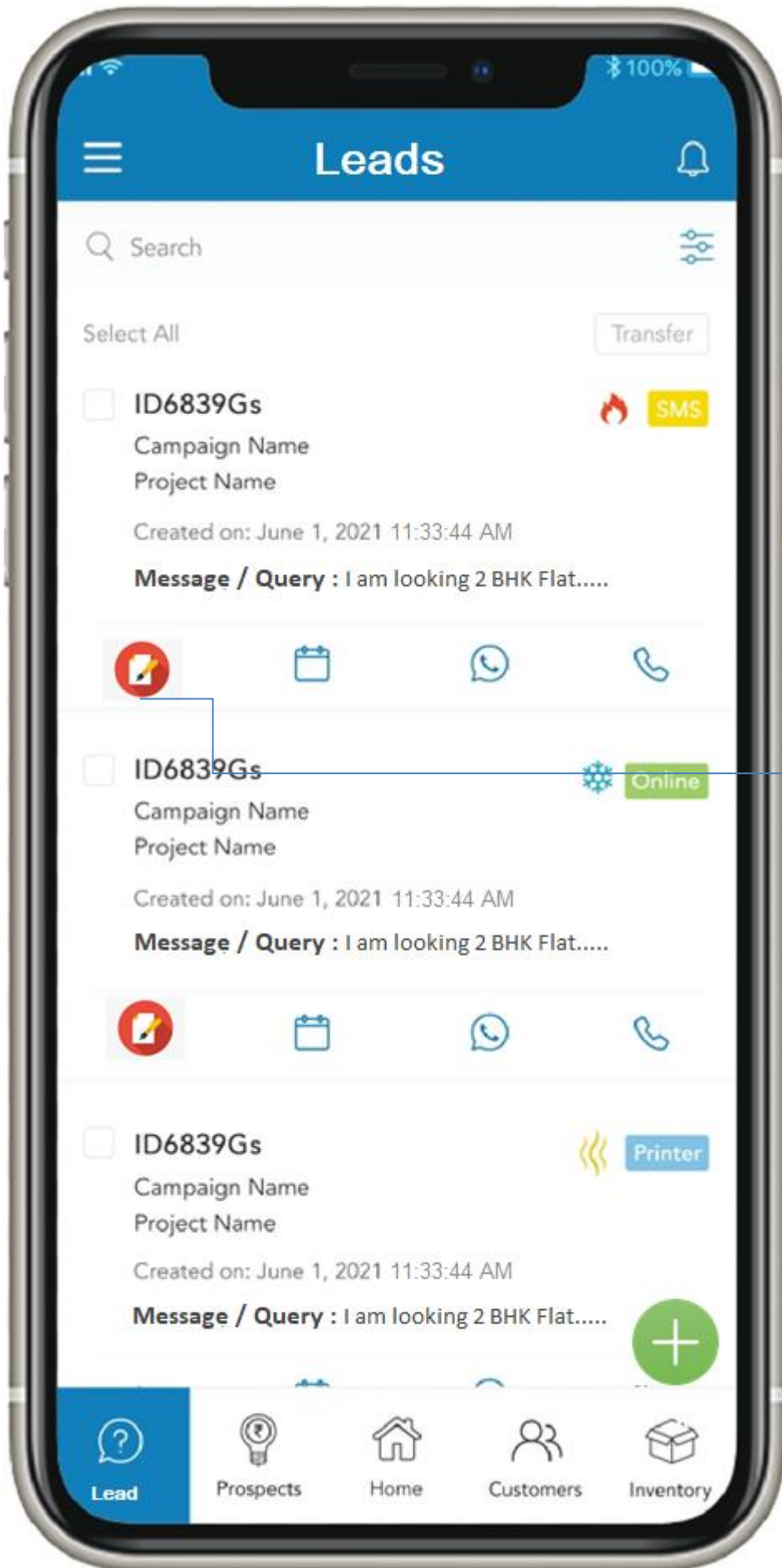
Customers



Inventory



Leads Pages on Filter
Fresh
Recycle
Not Picked



Popup Screen



Prefer Next Page -7

Call To Customer Task should be Completed



On reject Prefer Page no 12

Mark Lead as Interested

Buying Time Frame

Immediate

Budget

Below 15 Lacs

Property Type

Residential

Location

Noida

* Call Action

Site Visit

--None--

Site Visit

FollowUp task

Meeting

* Meeting Location

IC Office

* IC Office

BW Site

* Start Date

25-07-2023 17:06

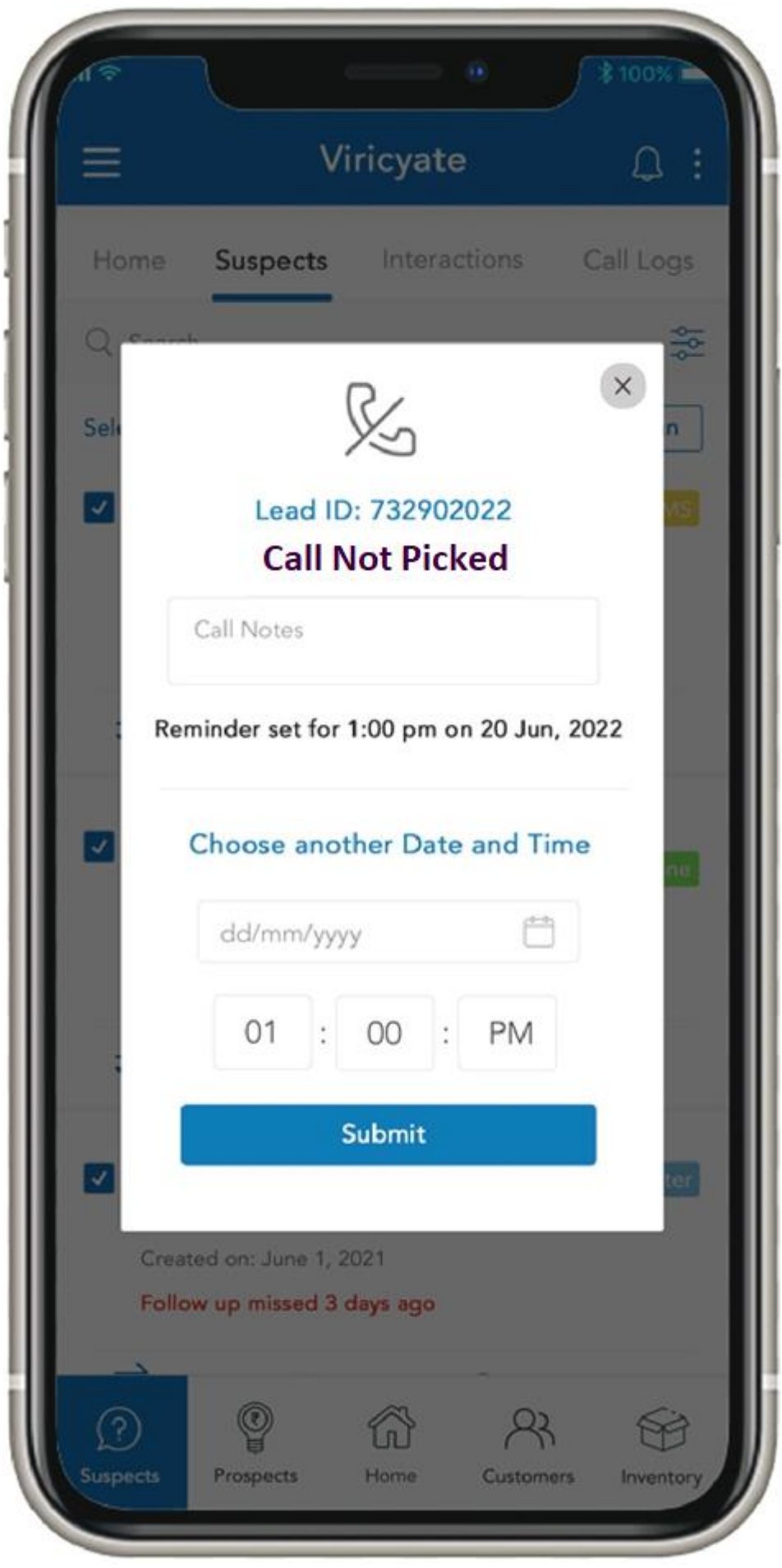
* End Date

26-07-2023 17:06

Cancel

Move To Prospect

This Section will be visible on Call Action = Meeting Else only show Due Date



Lead ID: 732902022

Call Not Picked

Reminder set for 1:00 pm on 20 Jun, 2022

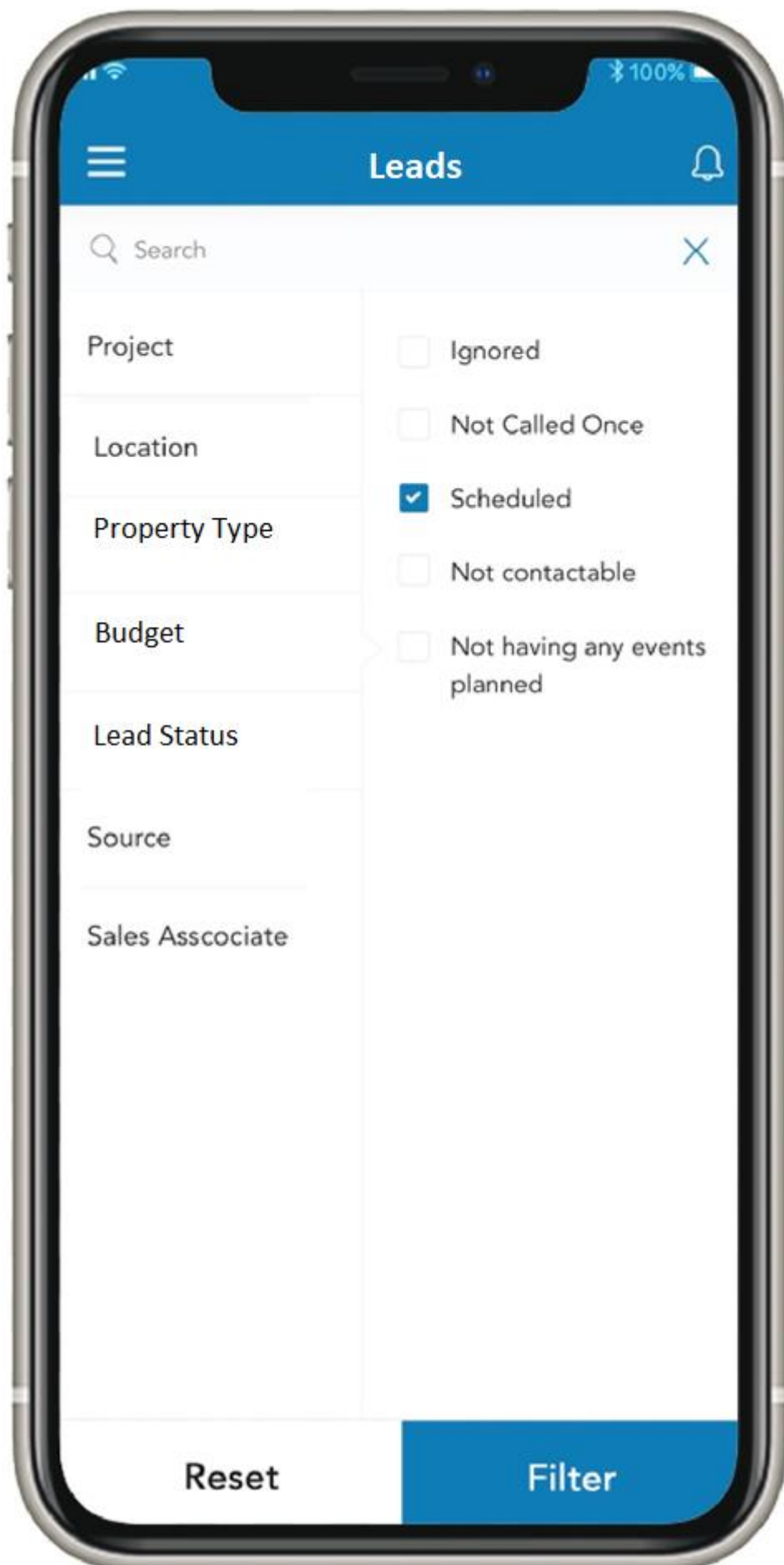
Choose another Date and Time

01 : 00 : PM

Submit

Created on: June 1, 2021

Follow up missed 3 days ago



Leads



Search



Project

Ignored

Location

Not Called Once

Property Type

Scheduled

Budget

Not contactable

Lead Status

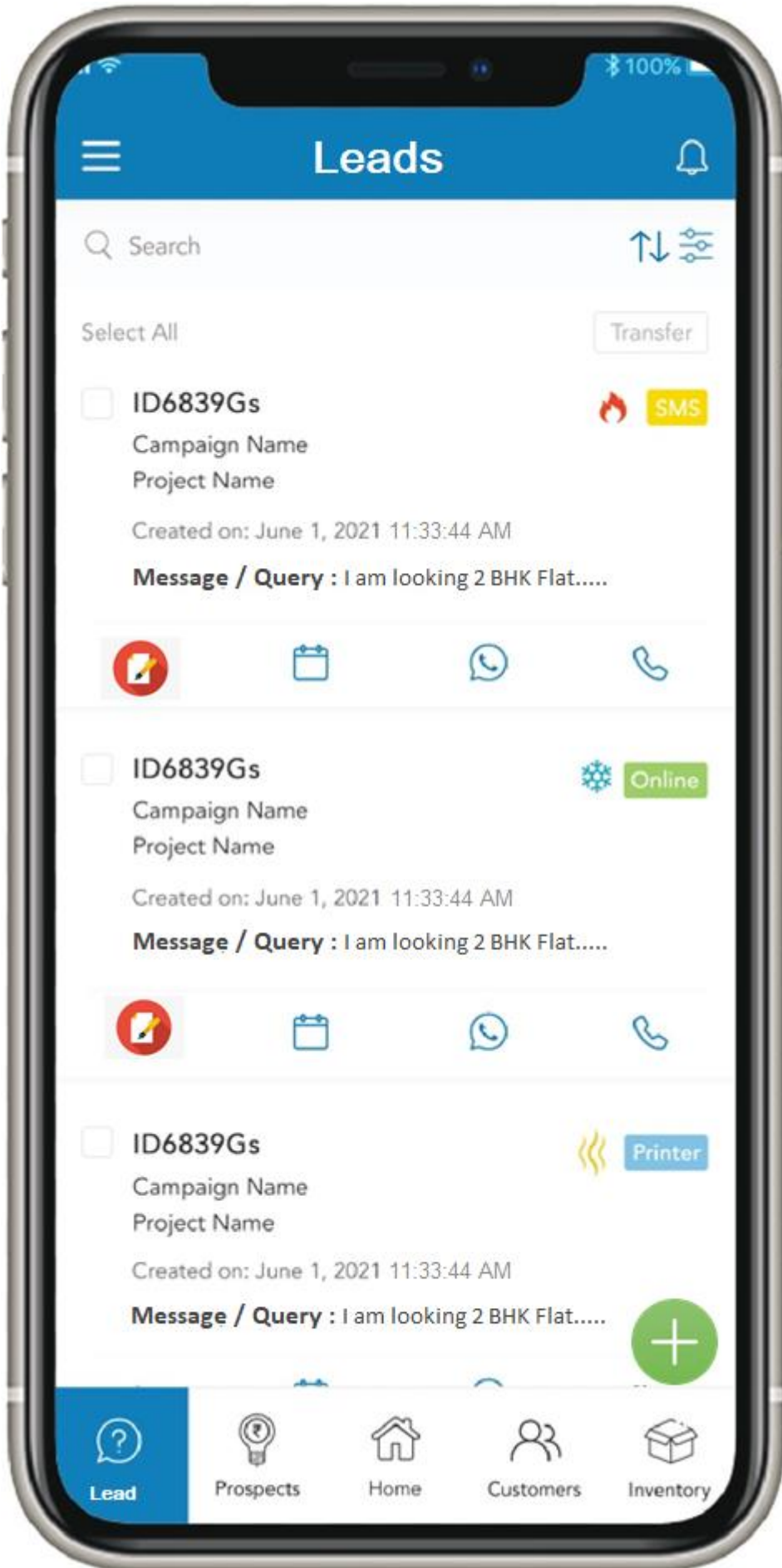
Not having any events planned

Source

Sales Associate

Reset

Filter



Leads



Search



Select All

Transfer

ID6839Gs



Campaign Name
Project Name

Created on: June 1, 2021 11:33:44 AM

Message / Query : I am looking 2 BHK Flat.....



ID6839Gs



Campaign Name
Project Name

Created on: June 1, 2021 11:33:44 AM

Message / Query : I am looking 2 BHK Flat.....



ID6839Gs



Campaign Name
Project Name

Created on: June 1, 2021 11:33:44 AM

Message / Query : I am looking 2 BHK Flat.....



Lead



Prospects



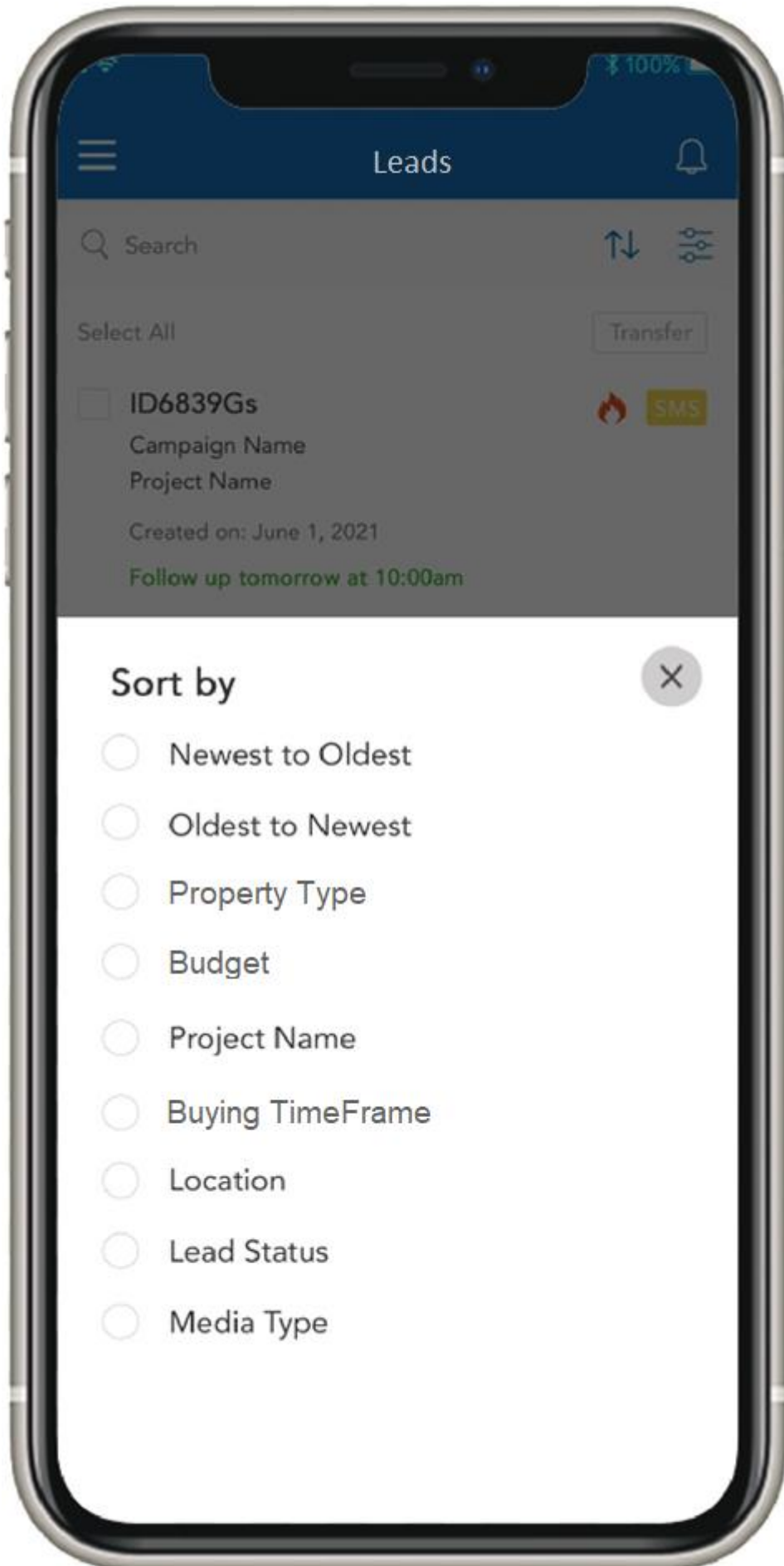
Home



Customers



Inventory



Leads

Search



Select All

Transfer

ID6839Gs



SMS

Campaign Name

Project Name

Created on: June 1, 2021

Follow up tomorrow at 10:00am

Sort by



- Newest to Oldest
- Oldest to Newest
- Property Type
- Budget
- Project Name
- Buying TimeFrame
- Location
- Lead Status
- Media Type



100%



IDHDSJ768

Created on: June 10, 2022 · 11:00am

Lead Details

Activities & Stages

Status

Assigned

Interested

Reject

Basic Details

Update

Name

Manish Kumar

Contact

+91 992 537 3743



Email

manishkumar@gmail.com

Category

Hot 🔥

Project Requirements

Update

Project Name

Shilp Arcadia

Location

Sector 12, Noida, UP, 287299

Budget

10,00,000



Leads



Prospects



Home



Customers



Inventory



IDHDSJ768

Created on: June 10, 2022 • 11:00am

Lead Details

Activities & Stages

Source Information

Update

Uniques Lead ID
HG59600

IC Employee ID
HG59600

Campaign
KDjfd

Source of Lead
Online

IC Member Name
Manish Kumar

IC Team Name
JDjskdsdd

Calls

Virtual Number
JF66667

Call Pulse
HFjfkfg

Call From Number
JF66667

Audio File Available
HFjfkfg

Call Start Time
JF66667

Call End Time
HFjfkfg

Voice Recording URL
www.voicerecordingglink.com



Leads



Prospects



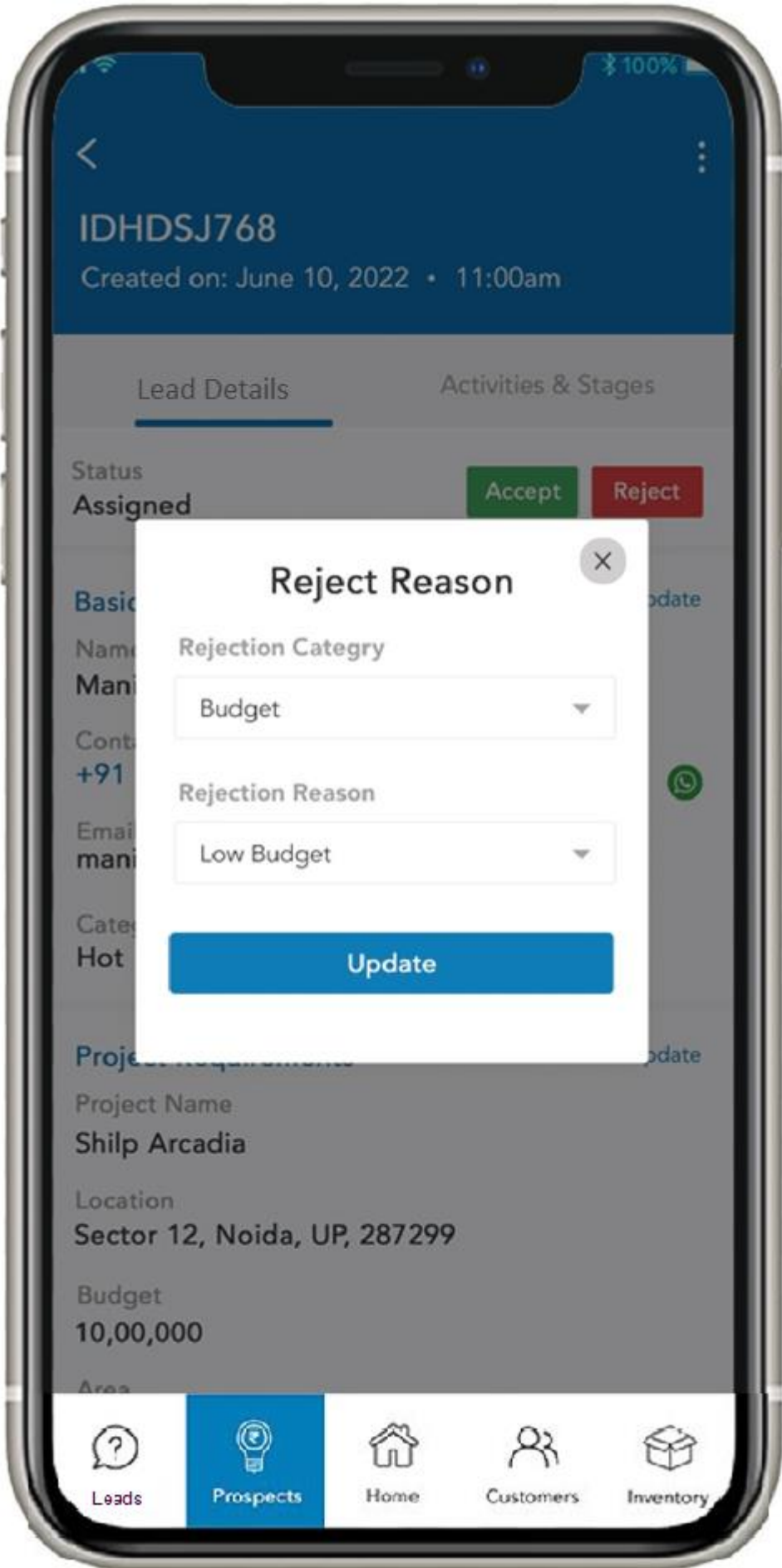
Home



Customers



Inventory



On Rejection
Category Other
Location Show
Location Field



100%

IDHDSJ768

Created on: June 10, 2022 - 11:00am

Suspect Details

Activities & Stages

Upcoming Events



June 10, 10:00am

Site Visit

Shilp Arcadia, Sector 63, Noida



June 10, 10:00am - 10:30am

Follow up

Shilp Arcadia, Sector 63, Noida

Past Events

02

Site Visits

04

Follow Ups

01

Face to face

[View All Past History](#)

Reschedule Call



Leads



Prospects



Home



Customers



Inventory